

# OVERCOME RESISTANCE

TO MAXIMIZE ENGAGEMENT AND WELL-BEING

WWW.CONSCIOUSLEAD.LIFE

### **PREDICTABILITY**

People yearn to know what's happening. How can you help them understand what the future looks like for them?

### RELATEDNESS

People need to sense they are included in the group. How do you help them know that you care and value their contribution?

## INDEPENDENCE

People need to sense they are in control of their lives. How do you give choice and options to lead?

### **STATUS**

People need to sense they are not inferior or unimportant. How do you recognize their value; their work; what they do well?



## **EQUITY**

People need to sense they are treated equally. Do you treat people the way you would like to be treated?

### **WANT MORE?**

Visit www.consciouslead.life for additional Healthy Communication resources.

For a more detailed look at the neuroscience behind the model, enjoy reading SCARF: A brain based model for collaborating with and influencing others, by David Rock.